

## Case Study

### Engineering



Established in 1898 Cullum Detuners Limited (CDL) are specialists in industrial environmental noise control solutions.

CDL designs, develops, manufactures and installs jet engine test cell facilities and gas turbine acoustic enclosures for aircraft carriers, oil rigs and submarines throughout the world.

The majority of manufacture takes place at their plant in Derbyshire with some elements sub-contracted to companies in China, America and the Czech Republic. Clients include Rolls Royce, Amec and Alstom Power Inc.

The majority of the work is project based, involving the management of many complex, technical installations. Input is required from all parts of the company, generating huge amounts of documentation. Tender documents, project plans and design specifications undergo change control and are often revised during the course of a project.

***"It has made my job much easier. The workflow means that I don't have to find individuals on the site to remind them to approve invoices as they automatically receive a reminder."***

Gillian Salt, Accounts Clerk  
Cullum Detuners

#### The Problem

Historically all departments had worked independently, creating and storing their own documents. This meant that project team members were losing valuable time searching and accessing both paper and digital documents from other areas of the business.

The finance department also produced a large volume of paper work, which often needed to be seen and authorized by a range of people throughout the business.

These issues meant that Cullum Detuners needed a system to both rationalise their documentation and provide a mechanism to automate some of their processes.

#### The Solution

Cullum Detuners chose Invu for Business and purchased 85 licences incorporating Invu Workflow capability. Implementation took place gradually by department with 85% of the business now using Invu.

They also integrate to their ERP system, Syteline, raising purchase orders in Syteline to be automatically indexed into Invu. This means that the procurement department raise purchase orders in Syteline which are then automatically indexed into Invu.

Tony Dow, IT Manager, has also developed the Invu Resource Portal and uploaded instructions and useful information for staff to access if they need assistance.

“ It has been a big success. Invoice approval is a simple click of the mouse, much quicker and easier than signing. ”

Tony Dow, IT Manager  
Cullum Detuners Ltd

## The Benefits

### A single source of information

Using Invu for Business, the majority of the business information is now stored electronically. There are three 'virtual' filing cabinets; Quotations, Projects and Internal, divided by department. The Quotation and Project files are available to everyone and the Internal area to individual departments only. This means that everyone has access to all parts of the Project work, streamlining all parts of the project process and providing significant improvements to the company.

Tony commented "I introduced Invu for Business to all the stakeholders to ensure full buy in. Staff understood the benefits immediately. It was easy to learn and I got lots of encouraging feedback because the screens are very intuitive."

### Remote working

Cullum Detuners has manufacturing partners in the USA, China, Czech Republic and worldwide installation projects. CDL has recently introduced a remote access system via Citrix for staff working remotely and staff can access Invu for Business whilst away from their office base. Access to project documentation is essential and is, with Invu, available online.

### Workflow

Cullum Detuners has used Invu Workflow to automate invoice approval. All supplier invoices are scanned in and indexed into Invu for Business. The Workflow process is automatically initiated and generates emails to the relevant individuals to review and approve the invoices. Tony explained "It has been a big success. Invoice approval is a simple click of the mouse, much quicker and easier than signing." Gillian Salt is an Accounts Clerk and reiterates the impact of the changes. She commented "It has made my job much easier. The automatic reminders really help - the whole process much easier to control. I can immediately see the document status from my desk."

## The Future

Tony has been impressed with Invu Workflow capability and will expand this functionality to other areas of the business. Integrating Invu for Business with more back office systems is also forecast.

Tony commented: "We now have a single source of information, in a pre defined format. The advantage of a document management system is not the number of documents you have stored but the fact that you can quickly search for the one you need. Invu for Business has a very powerful search capability." Invu has streamlined all parts of the project process, enhancing inter-departmental collaboration and ensuring efficient operation even during staff absences.

In summary Invu for Business has given Cullum Detuners an information sharing platform that improves working practices across the business. It has also offered time savings and increased control of invoice authorisation, a benefit that any business could easily also achieve.

### About Invu

Invu develops software that incorporates document management, content management, workflow, automation and collaboration specialising in solutions for the mid-market and smaller businesses.

Also known as the paperless office, Invu typically gives a return on investment in under six months, allowing companies to see efficiency savings in terms of both money and time.

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Invu's Open Search integration allows SharePoint users to fully utilise the benefits of WSS or MOSS whilst retaining the functions of specialist document and content management.

Invu's solutions enable automated scan, capture and management, processing and output transformation.

Invu also integrates with all major accounting systems including Sage and IRIS, as well as ERP and CRM systems.